



NGC COMPRESSOR SOLUTIONS

Oilfield Manufacturing with Discovery Management Software®

Discovery Solutions International helped NGC, a key manufacturer for the Oilfield Industry achieve significant daily measurable benefits through the use of DMS. Discovery Management Software® provides the best-in-class enterprise resource planning software for the Oilfield Service and Supply Industry.

NGC is a leading provider of natural gas solutions in western Canada. Their primary business segments are compression optimization & reconfiguration, fabrication & packaging and field service.

NGC has compressor packages that are customized to fit the unique well site requirements of different customers. NGC also operates several field offices in western Canada with a complete fleet of field service & repair vehicles and mechanics that repair all manufacture compressors brands in the field.

DMS IS OILFIELD SPECIFIC

NGC operates the full suite of Discovery Management Software® (DMS) including the following modules: Manufacturing, Service and DMS's shop floor "touch screen" time collection system to track their shop labor hours.

Prior to implementing DMS, NGC was tracking their costs to manufacture manually. NGC's costs included raw material inventory, third party services, and special parts purchases for the job and labor costs.

Hundreds of parts and hundreds of labour hours are required to manufacture a compressor and tracking these manually with spreadsheets meant that NGC was significantly backlogged in reconciling their job costing.

DMS MEASURABLE OUTCOMES

Shane Guiltner, NGC's president, says that because of DMS, they are able to accurately track their job costing at any stage of the manufacturing process from the quote, to production, to installation of the unit in the field.

NGC also utilizes Microsoft Projects to visually track the status of their job. DMS in turn integrates with their MS Projects so NGC staff are kept up-to-date.

NGC has benefited from Discovery's customer focused approach of working with their Oilfield customers to fine tune DMS. DMS provides software that is specific to the oilfield industry, but exclusively configurable so that two businesses can look and operate DMS as two separate businesses.

DMS GLOBAL ACCESS

NGC operates from several branch locations across western Canada using DMS's SaaS environment. Shane comments that DSI's infrastructure lets them focus on being a compressor business and not have to worry about maintaining computers systems, including Disaster Recovery.

COMPANY SNAPSHOT

- Founded in 2003
- Providing gas compression solutions in the Western Canada sedimentary basin.
- Beta Tier 4 Testing customer with DMS
- www.ngc-ltd.com

"DMS allows NGC to track job costing at any stage"

"Discovery's relationship centric approach helped adapt DMS to our business"

"We're tracking usage of hundreds of electronically with DMS"

*Shane Guiltner, President
NGC Compression Solutions*